

Supplier Annual Incentive Programs

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SUPPLIER	REBATE PROGRAM
Aspex Group	<ol style="list-style-type: none"> 1. If net purchases are >\$5,000 and if return ratio is < 20%, a bonus of 3% of net 2. If net purchases are >\$5,000 and if return ratio is < 20%, a bonus of 3% of net
Aspire Vison Group	<ol style="list-style-type: none"> 1. Gross purchases greater than \$6,000, bonus of 5% of gross
BM Optical	<ol style="list-style-type: none"> 1. Monthly gross purchases > \$5,000 in a calendar month, additional 5% of gross
Bausch & Lomb Corp.	<ol style="list-style-type: none"> 1. Gross purchases greater than \$10,000 and increased from prior year by \$1, bonus of 4% of gross 2. Gross purchases greater than \$20,000 and increased from prior year by \$1, bonus of 7% of gross
Centennial Optical (Frame & Lab Pack Only)	<ol style="list-style-type: none"> 1. Gross Purchases between \$26,500 and \$47,499, bonus of 2% of gross 2. Gross Purchases between \$47,500 and \$68,499, bonus of 3% of gross 3. Gross Purchases \$68,500 and greater, bonus of 4% of gross
Gigi Studios	<ol style="list-style-type: none"> 1. Gross purchases between \$8,000 & \$10,000, bonus of 2% 2. Gross purchases between \$10,001 & \$12,000, bonus of 3% 3. Gross purchases between \$12,001 & \$15,000, bonus of 4% 4. Gross purchases between \$15,001 & \$20,000, bonus of 5% 5. Gross purchases greater than \$20,001, bonus of 6%
Johnson & Johnson Vision Care	<ol style="list-style-type: none"> 1. Due to the complicated nature of this program, please reach out to your Johnson & Johnson Rep for details. Rebate paid directly from supplier.
Kering Eyewear	<ol style="list-style-type: none"> 1. If net purchases > \$20,000 plus they increased by 15% from prior year, and return ratio is under 10%, and 4 brands maintained, a bonus of 5% net
Latician Ophthalmics	<ol style="list-style-type: none"> 1. If Bruder gross purchases double in volume from previous year, bonus of 5% of gross 2. If PRN gross purchases double in volume from previous year, bonus of 3.5% of gross
Modern Optical	<ol style="list-style-type: none"> 1. Net purchases greater than \$5,000, bonus of 2% of net 2. Net purchases greater than \$10,000, bonus of 5% of net
Modo Eyewear	<ol style="list-style-type: none"> 1. Net purchases greater than \$7,000, bonus of 3% of net 2. Net purchases greater than \$14,000, bonus of 5% of net
Optique Sher-Lab	<ol style="list-style-type: none"> 1. If between 30 and 49 PROFILO! Clip-on pieces per month, additional 5% gross 2. If more than 50 PROFILO! Clip-on pieces per month, additional 10% gross
Perfect Optical & Superclip	<ol style="list-style-type: none"> 1. Gross purchases equal to or greater than \$5,000, 2% of gross 2. Gross purchases equal to or greater than \$10,000, 3% of gross 3. Gross purchases equal to or greater than \$15,000, 4% of gross 4. Gross purchases equal to or greater than \$20,000, 5% of gross

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Thèa Pharma (Volume)	1. Gross purchases between \$2,500 & \$7,999, bonus of 1%
	2. Gross purchases between \$8,000 & \$13,999, bonus of 6%
	3. Gross purchases between \$14,000 & \$19,999, bonus of 8%
	4. Gross purchases between \$20,000 & \$31,999, bonus of 11%
	5. Gross purchases greater than \$32,000, bonus of 13%
Thèa Pharma (Growth)	1. Gross purchases increase from prior year \$2,500 & \$4,999, bonus of 10%
	2. Gross purchases increase from prior year \$5,000 & \$9,999, bonus of 15%
	3. Gross purchases increase from prior year \$10,000 or more, bonus of 20%
Tura Inc.	1. Bi-Annual gross purchases greater than \$3,000 and increased from prior year, bonus of 5%
Westgroupe (Wescan)	1. Net purchases between \$7,000 & \$15,000, bonus of 5% of net
	2. Net purchases greater than \$15,000, bonus of 10% of net
Westgroupe (Western)	1. Net purchases between \$10,000 & \$25,000, bonus of 10% of net
	2. Net purchases greater than \$25,000, bonus of 15% of net

Paid from Eye Care Edge on the monthly statement under the Office Admin vendor